



For Immediate Release
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FIRST US CUSTOMER FOR WORLD'S LEADING SUPPLIER OF POLICE INFORMATION SYSTEMS

Missouri State Highway Patrol Chooses Niche Technology to Manage Records

Missouri State Highway Patrol (MSHP) has announced that it will work with Niche Technology Inc. on one of the most significant updates to Missouri's police agency in its history: a major IT systems modernization project. The project will see MSHP undertake five major system upgrades simultaneously, including implementation of Niche's Records Management System (RMS).

The contract with Missouri is equally historic for Winnipeg-based Niche, as Missouri is the company's first US customer. Niche is a global leader in police records management, supplying eight of the world's largest 25 agencies.

"We are especially pleased with our selection by Missouri given that their focus was selecting best of breed solutions to support this technology program", says John James, Director of Business Development for Niche. "The extensive market research they conducted and intensive evaluation with an open and objective mindset led them to include consideration of how our international customers are using RMS to support operational policing".

Three other successful bidders join Niche for the upgrade, tagged the "Missouri Criminal Justice Modernization Project" (MCJMP): mobile client application Fatpot; Computer Aided Dispatch providers Xwave; and CPI - for the Computerized Criminal History system and a statewide message switch also known as the MULES network.

"Throughout the evaluation and bid process, we sought out systems that would not only serve the needs of the Patrol, but systems that brought value to the table for any public safety agency in the state that could benefit from our contract," says Major Bob Bloomberg of Missouri's Technical Services Bureau.

"We have selected products that are in use today, working in a variety of environments and agencies, which have already proven their value to law enforcement."

Missouri specifically sought "commercial off the shelf" products so that participants in the statewide upgrade could be confident they would be appropriate for each agency without a great deal of customization.

The combined upgrade will bring a wide variety of benefits. According to Bloomberg, "Any one of these upgrades would represent a major step forward for our agency. To be able to do all of them at once represents a real opportunity for the vendors to work together in the rollout, and minimize any interoperability issues before we go live with the systems."

MSHP says the RMS will improve the ability to link related information and information retrieval, reporting and analytical functions. It will handle an annual volume workload of 383,000 uniform traffic citations, 175,000 accident reports, and 27,000 arrest/incident/investigation reports. A wide variety of Patrol employees were involved in the evaluation and selection of the new systems, as were representatives from the State's other DPS agencies, including the Water Patrol and Capitol Police. The State's Office of Administration also assisted in the search for products that best met the Patrol's needs.

The successful bidders, including Niche Technology Inc., expect to work closely with the Patrol's implementation committees and each other during the implementation and rollout phases of the MSHP project. Niche's Donna Cordick is the project manager.

ABOUT NICHE TECHNOLOGY AND NICHE RMS

Niche Technology is a privately owned company incorporated in Canada and the UK, specializing in law enforcement software. Niche Records Management System (Niche RMS) is used by more than 75,000 sworn officers worldwide, and current implementation projects will see that number rise to over 100,000. The system is being used to create efficiencies and improve performance across a range of operational policing functions. Niche RMS is currently used by over 50% of Canadian police officers; 27% of UK police officers in 12 forces; 20% of Australia's police officers; and is now in production use in the US. Eight of the 25 largest police services in the English-speaking world have selected Niche RMS as their core operational police system. For more information, go to www.nicherms.com.

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